



Summertime at the Urban Table restaurant in Prairie Village, Kan.

THE BEST QUARTERLY ROUND-UP OF DEVELOPMENT NEWS IN THE ONEKC REGION

## Marine Corps IT Operations Center Solidifies Commitment to KC

**KC** | **KC Region retains more than 400 jobs**

The **Marine Corps** recently announced its decision to keep its information technology center in south Kansas City. The original lease for the 250,000-sq.-ft. building was set to expire in 2017, and New Orleans was being strongly considered for relocation.



Sen. Claire McCaskill, an active supporter of keeping a strong Marine presence in Kansas City, announced the facility's decision to remain in KC in July 2013.

"After studying the move, the government determined what we knew all along — that Kansas City has exactly the right mixture of expertise and personnel to host this center for the long haul," said McCaskill.

The contract extension will keep several hundred software development and information technology jobs in the area, with the strong possibility for new jobs to become available over the next several years. | [marines.mil](http://marines.mil)

KCADC was proud to partner with the following organizations in keeping the Marine Corps IT Operations Center in the KC region: **Mayor Sly James** and the **City of Kansas City, Missouri; Economic Development Corporation of Kansas City, Missouri; KCP&L; U.S. Congressional Delegation from both Missouri and Kansas; Missouri Department of Economic Development; KC Chamber; AT&T; Polsinelli** and **Husch Blackwell LLP**

## Two Manufacturing Co.'s Select KC, Will Create 87 New Jobs

**KC** | **KC chosen to provide more efficient service in Midwest**

**IBC North America** and **Clean Tide Container**, two industrial container manufacturing companies, announced recently that they will co-open a new facility in Chillicothe, Mo., investing more than \$5 million and creating 87 jobs in the next three years.



The new 50,000-sq.-ft. location will manufacture and recycle intermediate bulk containers to meet increased demands within the agriculture industry. Kansas City was specifically chosen in part to serve the companies' growing Midwestern client base more efficiently.

"Missouri's extensive resources and friendly business climate play a key role in our ability to grow here, and we thank the state for their continued support," said Dick Harding, president and chief executive officer of IBC North America. "As we expand into Missouri, we look forward to furthering relationships with our existing Missouri clients as well as developing new partnerships."

Based in Clarkston, Mich., IBC North America manufactures industrial containers, known as intermediate bulk containers. The company is well-known throughout the industry for its innovative retrieval and recycling services. This will be the third operational facility to open since IBC North America was founded in 1997. | [ibcna.com](http://ibcna.com)

Founded in 2004 in Robertsdale, Ala., Clean Tide Container is one of the industry's fastest-growing intermediate bulk container reconditioning, collection and recycling companies. The Kansas City location will be Clean Tide Container's fifth operational facility in the U.S. | [cleantidecontainer.com](http://cleantidecontainer.com)

KCADC was proud to partner with the following organizations in bringing IBC North America and Clean Tide Container to the KC region: **City of Chillicothe, Mo.; Livingston County, Mo.; State of Missouri; Missouri Partnership;** and **KC SmartPort.**

## Unilever Invests \$152.5M in KC Area Margarine Plant

**KC** | **Investment will expand facility, upgrade equipment**



**Unilever** announced plans this August to expand its margarine and spreads production facility in New Century, Kan. The company aims to increase the size of the existing plant by 50 percent, adding 100 more jobs to the area.

Approximately \$45 million of the \$152.5 million investment will go toward expanding the facility to nearly 450,000 sq. ft. The remaining investment will be used to upgrade the plant's current manufacturing equipment.

"The investment and expansion of our New Century spreads facility is a significant milestone in the history of Unilever US and is in line with our strategy of investing back for growth in America," Unilever North America President Kees Kruythoff stated. "By creating a world-class manufacturing facility, we are further investing in our core food brands, and we're excited about the growth this will enable."

The New Century plant has been running under Unilever since it was acquired by Kent Foods in 1984. The facility produces products such as Country Crock, Imperial, Promise and I Can't Believe It's Not Butter. | [unileverusa.com](http://unileverusa.com)

## Cerner Expands its Footprint Across KC Region

**KC** | **Continued growth brings thousands of jobs**



**Cerner Corp.** formally opened the doors of its newest facility, the "Continuous Campus," in Kansas City, Kan., in mid-August. The first of two

buildings, slated to hold a combined 4,000 new jobs, already houses more than 1,000 of the company's health care solutions employees, who started moving into the building in June 2013. The new site is located in the Village West district, near I-435 and I-70.

The 660,000-sq.-ft. complex is Cerner's third location in the Kansas City area, joining the world headquarters in North Kansas City and the "Innovation Campus" in south Kansas City. The company also announced its plans to open a new facility on the site of the former Bannister Mall complex, which could hold as many as 15,000 jobs once completed in 2024.

The plans for the Bannister Mall expansion could result in the largest office development in Kansas City history. The 14-phase plan, slated to begin in fall 2014, includes not only office space, but on-site daycare facilities, a fitness center, food service and training centers. Part of the 250-acre site may also be made available for hotels, restaurants and retail stores. | [cerner.com](http://cerner.com)



# Riverside, Missouri

## KCone | Community Profile

Riverside, Mo., located just minutes north of downtown Kansas City, is a hub of economic and community triumph. **Riverside Horizons** has become one of the metro's premier business parks and is home to companies like Johnson Controls, Premium Waters, Gallagher, Marlen, Velociti and Yanfeng USA. Some chose built-to-suit options while others selected space in new state-of-the-art LEED certified speculative buildings. Even with all this success and activity, Riverside is just getting started. Interest in Horizons continues to rise. In the fall of 2013, the first "Class A" office building and the fourth speculative building will be under construction. Riverside is a place where growth and opportunities are easy to find and hard to pass up.

For more information, contact **Jackie Carlson** at 816.372.9075 or [jcarlson@riversidemo.com](mailto:jcarlson@riversidemo.com) | [riversidemo.com](http://riversidemo.com)



## KC SMARTPORT | update

### Kansas City Foreign Trade Zone Advantages KC manufacturing facility reaps the benefits of operating under FTZ



The Greater Kansas City Foreign Trade Zone (FTZ) program supports numerous companies in expanding their businesses, decreasing operating costs and in some cases, bringing manufacturing and assembly back to the KC region. One of these companies is **Blount International**. Blount operates its manufacturing facility under a FTZ at the KCI Intermodal Business Centre in Kansas City, Mo. Blount benefits from deferred duty payments on goods manufactured within the FTZ and avoids U.S. customs duties for goods that are re-exported from the FTZ facility.

Blount gains better control of its transportation lanes and cargo, as well as better inventory management. The company can cut inbound transit times up to three days by importing directly to the FTZ, and can reach 82 percent of its customers within two days by regular service from Kansas City. The FTZ team in KC can assist companies with the process to activate an FTZ in a timely and economical manner and to identify the benefits of an FTZ. With more FTZ space than anywhere in the United States, Kansas City is ready to help companies reap the benefits.



Kansas City recently hosted more than 300 supply chain and logistics professionals from North America at the two-day **Journal of Commerce Inland Distribution Conference**. As a top-tier transportation hub and established inland port, KC was the ideal location to host this conference. Several events offered unparalleled networking opportunities while numerous industry experts provided their insights on future trends for inland ports and overall supply chain topics. Kansas City will host the conference again in 2014. | [joc.com/events](http://joc.com/events)

## KC | Available Real Estate



### WestLink Business Center, Shawnee, Kan.

WestLink Business Center is a speculative industrial development in Northwest Shawnee, utilizing the K-7 Corridor. WestLink is master-planned for seven buildings, with the first five containing 170,000 sq. ft. of space. Buildings six and seven will be slightly smaller, containing 150,000 sq. ft. of space. Prospecting tenants have the option to demise space as small as 20,000 sq. ft. Building features include: 28 ft. clear height ceilings, ESFR sprinklers, dock high and drive-in loading and 3,000 AMP loads.

For more information, contact **Tom McVey** with the Shawnee Economic Development Council at 913.223.1602 or [tmcvey@shawnee-edc.com](mailto:tmcvey@shawnee-edc.com).

### 2301 McGee, Kansas City, Mo.

2301 McGee is an office building set in a park-like environment within vibrant Crown Center. Located in the epicenter of the urban core, the building is just steps away from world-class shopping, restaurants and entertainment. The 159,000-sq.-ft., eight-story, "Class A" office building offers spectacular views of Crown Center and Kansas City's Central Business District. The building features 10-foot high ceilings with generous floor plates of 26,000 sq. ft. The tenants are treated to ample parking in convenient, secured parking garages. The building is professionally managed along with an on-site building owner.

For more information, contact **Evan Warwick** at Colliers International at 816.556.1137 or [evan.warwick@colliers.com](mailto:evan.warwick@colliers.com).



## ANIMAL HEALTH CORRIDOR | update

### Annual events attract global audience, highlight region's influence



#### 2013 Homecoming Industry Dinner

The KC Animal Health Corridor Homecoming dinner celebrated its eighth year on Aug. 26, with nearly 800 guests from the KC region, across the U.S. and from around the world. KCADC announced that Stason Animal Health and VAM CONNECT have chosen to locate in the KC Animal Health Corridor, and the annual Iron Paw Award was given to Dr. James Nave, a champion of companion animals. This year's event was hosted by Kostas Kontopanos, president of Hill's Pet Nutrition, U.S., with entertainment from Animal Planet star Victoria Stilwell. The Corridor's new feature video, "The Only Place to Be," premiered and can now be viewed at the Corridor's website. | [KCAAnimalHealth.com](http://KCAAnimalHealth.com)



#### 2013 Animal Health Investment Forum

On Aug. 27, 13 emerging animal health companies presented at the fifth annual KC Animal Health Investment Forum. More than 20 early- to mid-stage animal health companies attended, as well as investors from more than 30 different venture funds. This year's presenting companies traveled to Kansas City from 11 different states, as well as Japan and Belgium. Over the past five years, 180 companies have applied to present at the Corridor's Forum, hailing from eight countries and 33 unique cities. Past presenting companies have raised more than \$90 million. [KCAAnimalHealthForum.com](http://KCAAnimalHealthForum.com)



The Kansas City region has a legacy of **artistic and entrepreneurial innovation** spanning more than 125 years. Today, the KC metro has one of America's most inventive and creative cultures. America's Creative Crossroads is sharing the stories behind the Kansas City region's most creative assets – companies, entrepreneurs, artists, chefs, musicians and business leaders. | [KCCreativeCrossroads.com](http://KCCreativeCrossroads.com)

## Davyeon Ross Entrepreneur

A native of Trinidad & Tobago, West Indies, Davyeon Ross is a transplant to Kansas City where he founded Digital Sports Ventures, an interactive technology company with rights to Division I college sports video across seven major conferences. As CEO of **Digital Sports Ventures**, Davyeon united college sports and digital media into an affordable, turnkey solution.

In October 2011, Digital Sports Ventures was acquired by **Digital Broadcasting Group (DBG)**, a top five video ad network headquartered in New York, with offices in Los Angeles, Chicago and now Overland Park, Kan. As part of the acquisition, DBG named Davyeon executive vice president of publisher solutions. Ross started his technology career as a software engineer for Sprint and earned a Bachelor of Science in Computer Science from Benedictine College and an MBA from Mid-America Nazarene University. | [dbg.tv](http://dbg.tv)



Photo by Cameron Gee

### What makes KC a great environment for creativity and innovation?

Kansas City is uniquely positioned to cultivate opportunities for creativity and innovation. Kansas City is fueled by the intersection of technology, innovative thought leaders and deliberate strategies to foster entrepreneurship. When combining these factors with Midwest values, Kansas City is truly differentiated both nationally and internationally.

## KC | Ratings & Rankings

#### USNEWS.COM [07.2013]

The **University of Kansas Hospital** is one of the nation's **best hospitals in cancer care** due to its staffing, patient survival rate and advanced technologies.

#### FORBES [08.2012]

**Manhattan, Kan., Lawrence, Kan., Columbia, Mo.** and **Topeka, Kan.**, are among the nation's best small places for **businesses and careers**.

#### WIRED [08.2012]

Wired touts the area's great food, music and **Google Fiber** as top **reasons to move to Kansas City**.

#### DICE.COM [08.2012]

**Missouri** is among the top three states in the nation for **growth in tech jobs** due in part to big data analytics in the KC region.

The **Kansas City Area Development Council** works to attract business, industry and talent to the 18-county, bistate Kansas City metro of two million people.

For confidential and professional assistance, please contact our Business Development Team at [THINKKC.COM](http://THINKKC.COM)

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