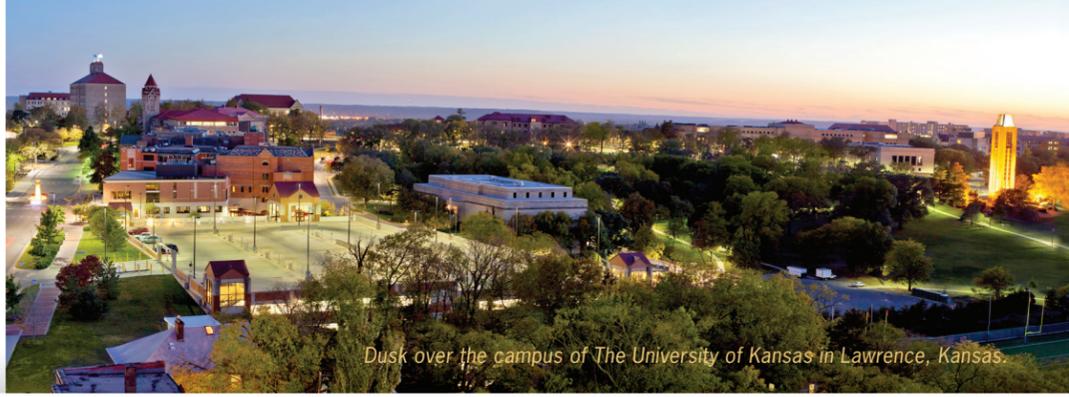




# NEWS

2014 | SECOND QUARTER



Dusk over the campus of The University of Kansas in Lawrence, Kansas.

THE BEST QUARTERLY ROUND-UP OF DEVELOPMENT NEWS IN THE ONE KC REGION

## San Francisco-based Law Firm Relocates Shared Services to KC

**KC** | Sedgwick LLP cites operating costs, talent quality and central location

San Francisco-based law firm, **Sedgwick LLP**, selected Kansas City, Mo., for the location of its Shared Services Center. This operation will bring 100 IT, human resources, financial services and marketing positions to the Kansas City area. Sedgwick will lease 20,000 sq. ft. at 2301 McGee St. in Crown Center.



Michael Tanenbaum, chair of Sedgwick LLP, said, "Being located in the heart of the country, Kansas City offers us a unique opportunity to tap into a diverse and talented workforce in a vibrant and pro-business environment, thus allowing Sedgwick to better meet

the evolving needs of our clients and our thirteen domestic and two international offices. For Sedgwick, Kansas City is an excellent fit."

Sedgwick LLP provides counseling, risk management, litigation management, trial, appellate and transactional legal services to sophisticated corporate clients. [sedgwicklaw.com](http://sedgwicklaw.com)

The Kansas City Area Development Council partnered with a number of regional organizations to attract Sedgwick LLP to Kansas City including the **Economic Development Corporation of Kansas City, Missouri; City of Kansas City, Missouri; The Missouri Partnership; State of Missouri – Office of Governor Jay Nixon;**

**Missouri Department of Economic Development; Jones Lang LaSalle; Husch Blackwell LLP; Crown Center Redevelopment, Inc.; Colliers International – Kansas City; KCP&L; Aerotek, Inc.; Garmin International, Inc.; Lathrop & Gage LLP; Lockton Companies; Spencer Reed Group LLC; UMB Bank, n.a.; U.S. Bank; Waddell & Reed Financial, Inc.; Missouri Gas Energy; Metropolitan Community College; Alliance Relocation Center, a Division of Keller Williams Realty Partners; Full Employment Council; 360 Architecture; McCownGordon Construction; Scott Rice Office Works; Kansas City Chiefs; Kansas City Royals; Sporting Kansas City; Kauffman Center for the Performing Arts and Kansas Speedway.**

## LMV Automotive Invests \$50M in KC Region

**KC** | Addition to current facility will create 166 new jobs

Automotive parts supplier **LMV Automotive Systems** will add 256,000 sq. ft. to its current facility in Liberty, Mo.'s Heartland Meadows Industrial Park, creating 166 new jobs. The initial capital investment is estimated at \$49.7 million.



"Less than two years after breaking ground for a 213,000-sq.-ft. facility in Liberty, LMV Automotive is proving that Liberty is an ideal and welcoming community for businesses with this expansion announcement," said Liberty, Missouri Mayor Lyndell Brenton. "We continue to gain significant momentum in economic development and job creation in Liberty."

LMV Automotive is a division of Magna International, one of the world's largest suppliers of automobile parts. Construction on the second facility is expected to begin summer 2014. [magna.com](http://magna.com)

The Kansas City Area Development Council was proud to partner with the following organizations: **City of Liberty, Missouri; Liberty Economic Development Corporation; Clay County Economic Development Alliance; Missouri Partnership; State of Missouri; Missouri Department of Economic Development; Missouri Gas Energy; Full Employment Council; Zimmer Real Estate Services, L.C. and KC SmartPort.**

## Global Automotive Parts Supplier Builds in KC Area

**KC** | Janesville Acoustics brings 164 jobs to Warrensburg, Mo.

**Janesville Acoustics**, a Jason Incorporated Company, will invest \$13.4 million in a new 155,000-sq.-ft. automotive manufacturing facility in Warrensburg, Mo. This facility will supply GM's Fairfax Assembly Plant and create 164 full-time jobs.



"In Warrensburg we have found a geographic location that will allow us to exceed the expectations of our customers, a capable workforce and a state and local government that are very welcoming and supportive of our project," said David Cataldi, president of Janesville Acoustics.

This state-of-the-art manufacturing facility will initially produce trunk liners, specialized carpets and dash liners along with general acoustical insulation for the GM Chevy Malibu. Because this facility is closer to automotive customers' assembly plants, Janesville Acoustics will benefit from increased efficiency and flexibility. There are plans to expand the facility, adding 40,000 sq. ft. to the property in the third quarter. | [janesvilleacoustics.com](http://janesvilleacoustics.com)

The Kansas City Area Development Council was proud to partner with a number of regional organizations: **State of Missouri; The Missouri Partnership; Missouri Department of Economic Development; City of Warrensburg; Johnson County, Mo.; Colliers International; CBRE; University of Central Missouri; KCP&L and KC SmartPort.**

## Burns & McDonnell Proposes HQ Expansion

**KC** | Office addition will hold 2,100 new employees

**Burns & McDonnell**, in conjunction with **VanTrust Real Estate LLC**, proposed a \$130 million expansion of its headquarters. The plan's initial development of 300,000 sq. ft. will provide space for the 2,100 new hires expected to join the company within the next 10 years.

"Burns & McDonnell has made Kansas City its home since the firm was founded in 1898, and this proposed expansion will help continue this tradition for the foreseeable future," said Greg Graves, chairman and CEO of Burns & McDonnell.



Burns & McDonnell is a 100 percent employee-owned, full-service engineering, architecture, construction, environmental and consulting solutions firm. VanTrust Real Estate provides acquisition, development, asset management, construction management and consulting services for a full spectrum of product types. [burnsmcd.com](http://burnsmcd.com) | [vantrustrealestate.com](http://vantrustrealestate.com)



# Grain Valley, Missouri

## KCne | Community Profile

Located 20 miles east of Kansas City along the bustling I-70 corridor, Grain Valley has grown from a population of 1,300 to 13,000 over the past 15 years.



With 70,000 cars passing its interchange each day, Grain Valley is working to capture traffic and sales dollars with a \$60 million investment in infrastructure. New retail development includes two new restaurants, a theatre and an automotive shop. Grain Valley is focused on attracting companies with logistical needs to its business park that includes a new 100,000-sq.-ft. industrial speculative building. Grain Valley will soon roll out a new comprehensive plan for future commercial and residential growth.



For more information about Grain Valley, contact **Alexa Barton** at [abarton@cityofgrainvalley.org](mailto:abarton@cityofgrainvalley.org) or 816.847.6200 | [cityofgrainvalley.org](http://cityofgrainvalley.org)

## KCnext THE TECHNOLOGY COUNCIL OF GREATER KANSAS CITY

### Midwest Tech Scene Gets Noticed

Digital Sandbox and Sprint Accelerator make Midwest "Flyover Country No More"

Kansas City's entrepreneurial community recently caught the attention of **TechCrunch**, one of the most-read technology publications. Kansas City was among eight Midwestern cities spotlighted for entrepreneurial activity and investment.

Earlier this year, the **Digital Sandbox** announced that it raised \$7 million in follow-on funding for companies that completed its accelerator program. This exceeded the goal well in advance of its deadline and they are now raising funds to begin another accelerator program.

The **Sprint Accelerator** invested a total of \$120,000 in 10 companies for its 90-day TechStars accelerator program, which launched in March. Companies chosen hail from across the U.S. and around the world, and are focused on mobile applications for health care.

[KCnext.com](http://KCnext.com)

## KC SMARTPORT SUPPLY-CHAIN CENTERED | update

### E-Commerce Is Thriving in KC region



In April, more than 500 guests attended **KC SmartPort's Annual Industry Briefing: KC Delivers**. The program featured a presentation from **Alison Jarlett**, managing director of international sales, **UPS** and included a national expert panel discussing e-commerce strategies moderated by **Chris Gutierrez**, president of KC SmartPort. Panelists included; **John Matta, Foot Locker; Jerry McDonald, OHL; David Repp, American Eagle and David Stein, Title Boxing**.

### Kansas City Economic Growth in Key Freight Sectors

The Kansas City region has seen a surge of economic growth in **automotive, intermodal, e-commerce and Foreign Trade Zones**. In the second half of 2013, these sectors emerged as powerhouse assets for economic development attraction.

- General Motors' and Ford's reinvestment in their KC plants attracted nearly a half dozen Tier One auto suppliers that have pledged to create 1,173 new jobs paying \$48.1 million in annual payroll, and occupy more than 1.4 million sq. ft.
- Logistics parks from KCS and BNSF have driven the intermodal market in KC by adding close to two million sq. ft. of new industrial space.
- Active FTZ space grew from three million sq. ft. to more than eight million sq. ft. over the last year.
- There is more than two million sq. ft. of e-commerce fulfillment requirements active in the KC region.

[KCSmartPort.com](http://KCSmartPort.com)

## KCne | Available Real Estate



### KCI Intermodal BusinessCentre Kansas City, Mo.

This 800-acre joint venture between the Trammell Crow Company, Clarion Partners and the City of Kansas City, Missouri Aviation Department is located near 112th Street and I-29, on the grounds of KCI Airport. The second building in the park is a speculative, state-of-the-art distribution center that is expandable to 703,040 sq. ft. The property offers some of the lowest operating costs within the metro. Construction is due to be completed this summer.

Contact **David Hinchman** of CBRE at 816.968.5812 or [david.hinchman@cbre.com](mailto:david.hinchman@cbre.com).



### 901 North Fifth Street Kansas City, Kan.

This five-story building was built in 2000 and features a stunning four-story atrium with glass roof and full-height curtain wall. The atrium allows natural light to permeate through this 203,475-sq.-ft. Class A building. The building is served from three circuits from different substations and includes an emergency generator.

Contact **Matt Eckert** of CBRE at 816.968.5837 or [matt.eckert@cbre.com](mailto:matt.eckert@cbre.com).

## KC ANIMAL HEALTH CORRIDOR | update

### Ninth Annual KC Animal Health Corridor Homecoming

Join us as we celebrate talent and teamwork at the ninth annual KC Animal Health Corridor Homecoming Dinner. Connect with more than 800 members of the international animal health community on **Monday, Aug. 25**, in Kansas City, Mo. This year's event will feature University of Kansas men's basketball coach, **Bill Self**, discussing leadership, talent and getting the most out of the team you have.

### 2014 Animal Health Investment Forum

The sixth annual KC Animal Health Investment Forum will be held **Tuesday, Aug. 26**, in Kansas City, Mo. Each year, the Forum offers one of the only opportunities in the world for **early and mid-stage** animal health companies to present their business plans to potential investors and strategic partners. Applications are now being reviewed by a nationally-renowned selection committee.

For more information, please email **Emily Dye** at [dye@thinkkc.com](mailto:dye@thinkkc.com) | [KCAAnimalHealthForum.com](http://KCAAnimalHealthForum.com)

## Ratings & Rankings

### USA TODAY [FEB. 2014]

**St. Joseph, Mo.**, ranked seventh among the **Top 10 Fastest-Growing Economies**. St. Joseph's economy grew by almost 10 percent in 2012 and continues to maintain a lower-than-average unemployment rate.

### DICE.COM [FEB. 2014]

**Missouri** ranked third among the top 10 states for **technology job growth**. Missouri added 2,700 tech positions last year, beating out Massachusetts, Illinois and Texas.

### TECHIE.COM [JAN. 2014]

As a result of **Kansas City's** growing tech startup ecosystem and successful corporate tech environment, KC is one of 10 **most-promising tech hubs in the nation** for 2014.



The Kansas City region has a legacy of **artistic and entrepreneurial innovation** spanning more than 125 years. Today, the KC metro has one of America's most inventive and creative cultures. America's Creative Crossroads is sharing the stories behind the Kansas City region's most creative assets – companies, entrepreneurs, artists, chefs, musicians and business leaders. | [KCCreativeCrossroads.com](http://KCCreativeCrossroads.com)

## Jacqueline Chanda, Ph.D. Educator

Jacqueline Chanda, Ph.D. is president of the Kansas City Art Institute, founded in 1885. Prior to her appointment as president in 2011, Jacqueline was the academic dean of the Institute for American Universities and director of the Aix Center in Aix-en-Provence in France. She has taught undergraduate and graduate courses in a variety of art-related topics and has explored cognitive and pedagogical issues related to art history instruction. Go online to learn more about KCAI and how Jacqueline contributes to its success. | [KCAI.com](http://KCAI.com)

### What makes KC a great environment for creativity and innovation?

... [Kansas City] has the best college of art and design, KCAI, which produces artists who are smart and use their skills and knowledge to be innovative entrepreneurs.



Photo by Cameron Gee

The **Kansas City Area Development Council** works to attract business, industry and talent to the 18-county, bistate Kansas City metro of two million people.

For confidential and professional assistance, please contact our Business Development Team at

**THINKKC.COM**

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