



Superhangar at the KCI Maintenance, Repair and Overhaul Base at Kansas City International Airport.

THE BEST QUARTERLY ROUND-UP OF DEVELOPMENT NEWS IN THE ONE KC REGION

## Aviation Repair Company Will Create More Than 500 New Jobs at KCI Base

**KC** | **ATS to Develop 607,000-sq.-ft. facility in Kansas City, Mo.**

**Aviation Technical Services**, an Everett, Wash.-based aircraft maintenance company, announced plans to develop a new 607,000-sq.-ft. facility at the KCI Maintenance, Repair and Overhaul Base at Kansas City International Airport. The company will create more than 500 new jobs over the next three to five years, with an estimated 1,000 jobs expected in the future.



"This is yet another step to secure ATS' future and ensures long-term stability for our customers, employees and company. Expanding to Kansas City in the KCI Overhaul Base allows us to meet existing customer requirements and adds to our platform from which to grow and diversify our service offerings over time. We plan to continue to grow in new locations that support this model," said Matt Yerbic, president and CEO of ATS.

ATS specializes in maintenance, repair and overhaul (MRO) services for commercial and military transport jet aircraft. The company is the largest and most tenured provider of MRO services on the West Coast. ATS currently employs more than 1,000 people that serve customers from all over the world.

[atsmro.com](http://atsmro.com)

The Kansas City Area Development Council partnered with a number of regional organizations to attract ATS to Kansas City, including: **the State of Missouri; The Missouri Partnership; Missouri Department of Economic Development; City of Kansas City, Missouri; Kansas City, Missouri Aviation Department; Economic Development Corporation of Kansas City, Missouri; Platte County Economic Development Council; Missouri Division of Workforce Development; KCP&L; Metropolitan Community College; University of Central Missouri; Kansas City's Partnership for Regional Education Preparation (PREP-KC);** and the **Kansas Department of Workforce Development.**

## Silicon Valley Tech Firm to Open International Support Office in KC

**KC** | **Top local talent, Google Fiber key in decision process of firm**

**Suitable Technologies**, based in Palo Alto, Calif., has selected Kansas City, Mo., for its newest support facility. The new office space, located at City Center Square, will serve as a support center for the company's Beam remote presence technology. The Beam enables users to travel instantly to remote locations using video conferencing technology over a Wi-Fi or cellular 4G LTE connection for complete user mobility.



After an extensive search process, Kansas City was ultimately chosen over Austin, Texas for Suitable Technologies' first location outside of Silicon Valley. For the company, Kansas City is the ideal location for its future goals.

Scott Hassan, CEO of Suitable Technologies, cited Kansas City's, "central location and access to technical talent," from the area's 20 local universities as a major factor in the firm's decision. "As our business continues to grow, we look forward to the opportunity to bring local talent on board," said Hassan.

[suitabletech.com](http://suitabletech.com)

KCADC was proud to partner with the following organizations in bringing Suitable Technologies to the KC region: **Cassidy Turley; CBRE; Economic Development Corporation of Kansas City, Missouri; Missouri Partnership; City of Kansas City, Missouri; KCP&L;** and **KCnext.**

## Spanish Auto Parts Supplier Invests \$16M in KC

**KC** | **Company will support Ford Claycomo plant's new Ford Transit Van**

Grupo Antolin North America has selected a 148,800-sq.-ft. building in Kansas City, Mo., for an automotive manufacturing facility that will lead to an estimated 118 new jobs. The company will invest \$15.8 million in a state-of-the-art facility that will produce overhead liners for the new Ford Transit van.



"Kansas City represents enormous opportunities for Grupo Antolin," said Max Rogers, president of Grupo Antolin North America. "Missouri's friendly corporate climate and close proximity to major automakers put us in a position to better serve our clients and continue to grow."

Grupo Antolin North America is a full-service auto supplier headquartered in Burgos, Spain. The company specializes in multi-technological solutions for overhead, door, seat and lighting for nearly every major car maker in the world. | [grupoantolin.com](http://grupoantolin.com)

KCADC was proud to partner with the following organizations in bringing Grupo Antolin North America to the KC region: **the State of Missouri; Missouri Partnership; City of Kansas City, Missouri; Economic Development Corporation of Kansas City, Missouri; KCP&L; Missouri Gas Energy; Industrial Park Realty/Mid-West Terminal Warehouse Company** and **KC SmartPort.**

## Smart Warehousing Named First 3PL Tenant at Logistics Park KC

**KC** | **National 3PL company leases nearly 600,000 sq. ft. for distribution center**



**Smart Warehousing**, a logistics and warehousing services company, recently announced its selection of Logistics Park Kansas City (LPKC) in Edgerton, Kan., for a new distribution center. The company will lease more than 575,000 sq.ft. of space at LPKC, which is a 1,300-acre, master-planned distribution and warehouse development anchored by BNSF Railway's newest intermodal facility.

"We are thrilled to be one of the first tenants to establish a distribution center at Logistics Park Kansas City adjacent to the BNSF LPKC Intermodal Facility," said Smart Warehousing CEO Carl Wasinger. "This move will significantly improve our operating efficiencies by being in a new, state-of-the-art facility." | [smartwarehousing.com](http://smartwarehousing.com)

Congratulations to the following organizations for Smart Warehousing's new success: **BNSF; Jones Lang LaSalle; NorthPoint Development; Kessinger Hunter & Co., LC; the State of Kansas; Kansas Department of Commerce, Southwest Johnson County Economic Development Corporation; KCP&L** and **KC SmartPort.**

# The Climate Corporation Selects KC for Regional HQ

**KC** Farming technology company invests \$1 million in the region

The Climate Corporation, a farming technology company based in San Francisco, Calif., has selected Leawood, Kan., to serve as its headquarters for the Midwest region. The company leased 4,500 sq. ft. of space at the Pinnacle Corporate Centre, where it will add 34 new jobs to the Kansas City workforce.



"The Leawood Chamber is very pleased that Climate Corporation has chosen Leawood for its regional headquarters, joining the growing number of high-profile firms that are opening offices in our community,"

said Kevin Jeffries, president and CEO, Leawood Chamber of Commerce.

The Climate Corporation utilizes advanced weather-based technology to help farmers make better operational and financial decisions, ultimately leading to larger profit margins. The Leawood office will be the company's third location, joining the national headquarters in San Francisco, as well as a second location in Seattle. | [climate.com](http://climate.com)

KCADC was proud to partner with the following organizations in bringing The Climate Corporation to the KC region: **Leawood Chamber of Commerce; Kansas Department of Commerce; Block Real Estate Services, LLC; KCP&L and Kansas Gas Service.**

## Olathe, Kansas

**KCone** Community Profile

Located just 20 miles southwest of downtown Kansas City, Olathe is the second-largest among the 21 communities in Johnson County and the fifth-largest city in the state. As one of the Midwest's dominant business, economic and cultural centers, Olathe has experienced record industrial development as of late and continues to see steady retail growth. Home to the world headquarters for **Garmin International** and the **Kansas State University's** executive innovation center, Olathe is also a major international center for technology and biosciences innovation.

Olathe's award-winning schools attribute to the strong housing growth the city is experiencing, and progress is already being made for the Olathe School District's fifth high school. Also under construction is Olathe's new 200-room Embassy Suites Hotel and Conference Center, scheduled to open this spring. | [olathe.org](http://olathe.org)



## ANIMAL HEALTH CORRIDOR update



The KC Animal Health Corridor hit the road early in 2014. In January, the Corridor hosted its annual networking event, "**The Gathering**" at the **North American Veterinary Conference (NAVC)**, attracting executive leadership from throughout the industry. In February, the Corridor will attend the **Western Veterinary Conference (WVC)** as a way to continue to raise the profile of the animal health network and assets in Kansas City.

SAVE THE DATES:

**KC Animal Health Corridor Homecoming Dinner**  
Aug. 25, 2014



**KC Animal Health Investment Forum**  
Aug. 26, 2014



For more information, please email **Emily Dye** at [dye@thinkkc.com](mailto:dye@thinkkc.com) | [KCAAnimalHealthForum.com](http://KCAAnimalHealthForum.com)

## KC Available Real Estate



### Woodend Industrial Park – Building 1 Edwardsville, Kan.

Woodend Industrial Park – Building 1 is a 369,000-sq.-ft. state-of-the-art speculative distribution building currently under construction in the fast-growing Edwardsville Industrial Park. Edwardsville Industrial Park is located on the western side of the Kansas City metropolitan area with excellent access to I-70 and I-435. The building features 32-36 ft. clear height, cross-dock loading, ESFR sprinklers and 55' x 60' column spacing. Edwardsville has seen 1.2 million sq. ft. of new industrial construction in the last seven years and is offering 60 percent tax abatement for 10 years.

For more information, contact **Doug Hedrick** at Colliers International at 816.556.1136 or [doug.hedrick@colliers.com](mailto:doug.hedrick@colliers.com).



### NKC 58-Acre Site North Kansas City, Mo.

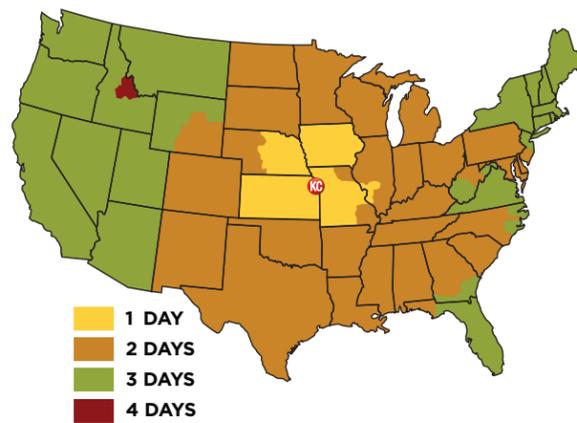
Over the last several years, the City of North Kansas City, Mo., has undertaken the gradual assembly of more than 58 acres on the southeast quadrant of the I-29/I-35 and Armour Rd./M-210 interchange. Adjacent to the redevelopment is the world headquarters for Cerner Corporation, North Kansas City Hospital and Harrah's Casino. This location will become a high-density, mixed-use redevelopment, inclusive of office, retail, restaurant, hospitality and upper story residential uses.

For more information, contact **Michael Smith** at the City of North Kansas City, Missouri at 816.412.7814 or [mbsmith@nkc.org](mailto:mbsmith@nkc.org).

## KC SMARTPORT update

### UPS Names KC Ideal Location

Kansas City is the place to be according to a recent UPS study. Consumers are looking to receive merchandise as quickly and as inexpensively as possible. Locating your distribution center to KC can offer your customers "**centered-savings**" based on the central location of the KC region and access to anywhere in the U.S. in two days or less on any mode of transportation.



Map data provided by UPS

### Recruitment Success in KC

2013 was another strong year in the Kansas City region for **freight-based economic development**. Ten companies selected the KC area for their freight-based operations in 2013. Automotive clients led the way with four companies locating in our region this year.

An additional two automotive suppliers announced in early 2014, **Inergy** and **Janesville Acoustics**. The 10 companies have built or leased more than 1.6 million sq. ft. and an additional three million sq. ft. of spec development was built or was under construction at the end of 2013.

Recruiting freight-based companies in the KC region is one of the main objectives of KC SmartPort. In 2014, target sectors for this growth will be **automotive suppliers, ecommerce facilities, foreign trade users and intermodal shippers.** | [KCSmartPort.com](http://KCSmartPort.com)

## KC Ratings & Rankings

### BUSINESS INSIDER [DEC. 2013]

Kansas City was named **No. 2 "Happiest City in America"** by Jetpac, a startup which creates software to digitally analyze photos. The data was collected from Instagram, after millions of photos of people laughing and smiling were ranked based on where they were taken.

### FORBES [NOV. 2012]

Forbes ranked Kansas City **No. 5** among "**Cities Creating the Most High-Paying Jobs.**" The ranking is based on a recent report from EMSI, which tracks minimum and mid-wage numbers, as well. According to the report, a greater percentage of high-paying jobs represents strong economic recovery.

### BUSINESS INSIDER [OCT. 2012]

Kansas City was ranked **No. 7** among the "**Top 10 Cities for Young Job Seekers**" by the Georgetown Center on Education and the Workforce (CEW). The ranking was based on national employment numbers for young adults and created in order to help young job seekers increase their chances of finding work.

The **Kansas City Area Development Council** works to attract business, industry and talent to the 18-county, bistate Kansas City metro of two million people.

For confidential and professional assistance, please contact our Business Development Team at

**THINKKC.COM**

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